

I need to know in detail the business meetings you had and the follow-up of the meetings. With how many companies from ASEAN did you meet? From which countries? What follow-up? What collaboration/ business project opportunities were discussed and agreed?

1. **With how many companies from ASEAN did you meet?**
We met 11 companies / organizations, but one of them is Spanish, so we met 10 companies / organizations from ASEAN.

RESYNC Technologies Pte.Ltd. - INTELLIGENT ENERGY MANAGEMENT (Energy Cloud for Smart Buildings).

GWEC Asia Ltd. - GLOBAL WIND ENERGY COUNCIL. Their members represent more than 1.500 companies, organizations and institutions in over 80 countries, including manufacturers, developers, component suppliers, research institutes, national wind and renewables associations, electricity providers, finance and insurance companies.

Energy Research Institute @ NTU (ERI@N)

(CleanTech One (CTO) - Corporate Office and Research Techno Plaza (RTP) Established in 2010, aiming to develop and implement real-size demonstration projects, integrating the outcomes of its research initiatives to appraise the public and private sectors as to the in-the-field applications of innovative energy transition technologies (meeting with Letita Koh, Project Officer).

UOB - United Overseas Bank Limited - leading bank in Asia with global network of more than 500 branches and offices in 19 countries and territories in Asia Pacific, Europe and North America.

The team develops sector - specific solutions through industry insights, data analytics and value chain analyses. The industry sectors supported are Construction & Infrastructure, Consumer goods, Industrials, Oil, Gas & Chemicals, Real Estate & Hospitality, and Technology, Media & Telecommunications.

ENERGETX Pte. Ltd. The company founders have been involved in the development of over 200 MW of solar PV projects as designers, engineers, procurers, constructors, installers and financiers across Southeast Asia.

SEAS – Sustainable Energy Association of Singapore: non-government and non-profit business association that represents the interests and provides a common platform for companies in Sustainable Energy sector to meet, discuss, collaborate and undertake viable projects together. / In Clean Tech Park, Singapore's first eco-business park. launched their own training facility, SEAS@Park Mall, in the heart of the city and within the business district.

The Singapore Sustainability Academy is a joint initiative of City Developments Limited (CDL) and the Sustainable Energy Association of Singapore (SEAS) and supported by Ministry of Environment Resources (MEWR), National Environment Agency (NEA), Urban Redevelopment Authority (URA) and Building & Construction Authority (BCA). The Singapore Sustainability Academy was built in partnership with 11 likeminded industry partners providing environmentally sustainable technologies, building materials and services. The academy is designed as a net zero energy

facility with highly efficient air conditioning system, low power consumption lighting using LED and powered by 3200sft of photovoltaic (PV) panels/.

TRIREC Pte. Ltd. is an investment holding company concentrated on renewable energy and clean technology projects focused primarily in Asia Pacific and North America.

Based in Singapore, TRIREC was founded by two close friends with vast experience in global financial markets, strong entrepreneurial drive themselves and a passion for environmental stewardship. Backed by deep government partnerships and influential investors, our multi-disciplinary professional team partners with exceptional entrepreneurs to add value to TRIREC's portfolio companies and deliver investor returns, while contributing to a healthier planet and stronger communities.

SG:D ACCREDITED – EVERCOMM.COM.SG / NTU INNOVATION CENTRE

ENERGY startup Evercomm Uni-Tech Singapore came into being from two Nanyang Technological University (NTU) graduates' passion to contribute to climate change. The founders were electrical engineering undergraduates when they first started attending hackathons to address issues that go towards energy savings and energy management. Their experience in these hackathons was what led to the idea of providing energy saving solutions in the manufacturing industry. Evercomm helps large manufacturing enterprises, data centres and commercial buildings to reduce their energy management complexity and identify cost effective ways to manage and improve energy efficiency.

SERIS – Solar Energy Research Institute of Singapore

The Solar Energy Research Institute of Singapore (SERIS) is Singapore's national institute for applied solar energy research. The institute is sponsored by the National University of Singapore (NUS) and Singapore's National Research Foundation (NRF) through the Singapore Economic Development Board (EDB). SERIS is structured as a National Laboratory at NUS and has the stature of an NUS University-level Research Institute. It is endowed with considerable autonomy and flexibility, including an industry friendly IP policy. The institute conducts research, development, testing and consulting in the fields of solar energy conversion and solar building technologies, to contribute towards global sustainable development. Our R&D focus is on materials, components, processes and systems for (i) photovoltaic electricity generation and (ii) solar and energy-efficient buildings.

SUNSEAP GROUP is the largest and most established clean energy solutions provider in Singapore, with regional operations in South East Asia Pacific. They currently have a portfolio of pipeline and completed projects that is close to 2 GigaWatt-peak (GWp) of solar projects in Singapore and around the South East Asia and Pacific region.

Founded by institutional equity investors, venture capitalists and financial institutions such as Goldman Sachs and DBS, they have the resources to create a dedicated and bankable solutions from solar photovoltaic (PV) installations, to offsite clean energy supply, energy efficiency solutions, and project financing.

2. From which countries?

All of them are registered in Singapore, but a lot of them are representatives of other ASEAN countries, which cover the whole region, and some of them even have contacts in Europe.

3. What follow-up?

With all of the companies and organisation we held B2B meetings. It is visible from the list that we have mainly dealt with research and development centers, consultants and engineering companies and organizations. The highest number of interluctors came form the field of solar technologies. During our meetings we inroduced our Claster and our member HIDROTERMING d.o.o.. We have left our business cards as well as our broshures about the Claster in which there is a detailed decsribtion about the Cosmenerg 4i project.

Concerning the follop-up, we returned from Singapure on the 3rd November. The deadline for submitting our report was on the 11th November. Today is the 13th November. For such a short time period, even if the whole event would have taken place in Novi sad it would be challenging to define any business agreement or cooperation. To expect this to happen with potential partners to whom we even had to explain where Serbia is, is nearly impossible.

If you could grant us one more week, until 22nd November, we could accelarate the communication with out potential partners with whom we have talked about cooperating, there might be a chanse to sign minimum of one and maximum of two cooperation agreements.

4. What collaboration/ business project opportunities were discussed and agreed?

We have talked about specific cooperations with the following comanies and organizations:

RESYNC Technologies Pte.Ltd. would want to cooperate with one of our institutions, faculties and development centers which deal with smart houses and innovative energy distribution and consumption.

SEAS, as one of the main organisors of this event is interetsed in putting together, together with our Cluster, a similar event of a smaller scope in Serbia, primarily in Belgrade but Novi Sad would be also taken into consideration.

GWEC Asia Ltd. after we have presented the possibility of realizing a Wind Energy project in Serbia, they are interested in cooperating with HIDROTERMING Ltd.

SERIS would want to cooperate with one of our institutions, faculties and development centers which deal with solar energy.

Energy Research Institute @ NTU (ERI@N) je is a similar institute and research center to the one we visited in Jabloni, Poland. sličan institut i istraživački centar, kao što smo posetili u Poljskoj u Jabloni. They are interested in getting in touch with our institutes, faculties, and development centers through our Cluster and realize a similar project and build a similar center to the one in Poland.

GFM FOTOVOLTAICA from Spain(Javier Bustos Ramos, Managing Director) iz interested for cooperation with HIDROTERMING d.o.o. in realisation of fotovoltaic projects in Serbia.

For now, we can conclude that we are the closest to signing a business cooperation agreement with GWEC Asia Ltd. and GFM from Spain. Of course, with a proactive approach, a similar outcome can occur with the other two potential partners, if we can get an extension until 24th November (written and submitted response - supplementary report).